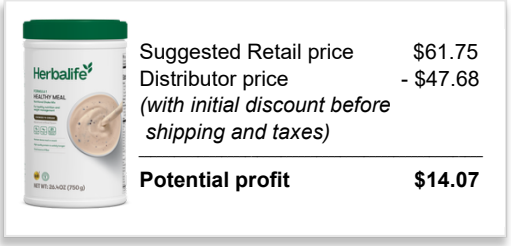
KEY INFORMATION ABOUT BEING AN HERBALIFE INDEPENDENT DISTRIBUTOR

How to join?

You join by purchasing an initial Distributorship kit, the International Business Pack/Digital Business Starter Kit ($54.95). There is no other required purchase.

As a Distributor, you can:

- Buy Herbalife® products at a discount for your own or household use
- Sell Herbalife® products to customers to make a Retail Profit. An example is shown on the right:
- Recruit others who want to consume or sell Herbalife® products and earn commissions and bonuses from Herbalife based on their activity
- You **cannot** earn any money by only recruiting or only sponsoring someone



The majority of Distributors in 2025 joined only to receive a discount on Herbalife® products and do not sell products or recruit others.

How much can a Distributor earn in a typical month?

In 2025, about 107,769 U.S. Distributors ordered products for resale from Herbalife and about 96,000 of them earned money from their sales and the sales of those they sponsored. In a typical month, about 47,000 earned money, including those making supplemental income. Here is what they earned in a typical month before expenses:

First-Year Distributors (about 6,000) (about half earned in two months or more in 2025)	**All Other Distributors** (about 41,000) (about half earned in seven months or more in 2025)
50% (about 3,000) earned more than **$166** in a month	**50%** (about 20,500) earned more than **$320** in a month
Top 10% (about 600) earned more than **$1,174** in a month	**Top 10%** (about 4,100) earned more than **$5,442** in a month
Top 1% (about 60) earned more than **$5,552** in a month	**Top 1%** (about 410) earned more than **$21,893** in a month *In 2025, the tenure of the Top 1% typically ranged from five to 12 years.*

There are no guarantees for success. Some Distributors will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

What if it doesn't work?

- You can cancel your Distributorship at any time. If you are in your first year, you can cancel and receive a full refund of your International Business Pack/Digital Business Starter Kit.
- If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact 855-757-4747 for more information

https://hrbl.me/Herbalife-STE-USEN

U.S. STATEMENT OF TYPICAL DISTRIBUTOR EARNINGS 2025

Published: June 2026